

Santander US Capital Markets LLC and Subsidiary

Consolidated Statement of Financial Condition

December 31, 2023

CONSOLIDATED STATEMENT OF FINANCIAL CONDITION  
PURSUANT TO THE COMMODITIES FUTURES TRADING COMMISSION FOR  
FUTURES COMMISSION MERCHANT REGULATION 1.10

Santander US Capital Markets LLC and Subsidiary  
(A Wholly Owned Subsidiary of Santander Holdings USA, Inc.)  
December 31, 2023  
With Report of Independent Registered Public Accounting Firm

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

<b>OMB APPROVAL</b>
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**ANNUAL REPORTS  
FORM X-17A-5  
PART III**

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FACING PAGE

Information Required Pursuant to Rules 17a-5, 17a-12, and 18a-7 under the Securities Exchange Act of 1934

FILING FOR THE PERIOD BEGINNING 01/01/23 AND ENDING 12/31/23  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF FIRM: Santander US Capital Markets LLC

TYPE OF REGISTRANT (check all applicable boxes):

- Broker-dealer     Security-based swap dealer     Major security-based swap participant  
 Check here if respondent is also an OTC derivatives dealer

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use a P.O. box no.)

437 Madison Avenue

(No. and Street)

New York

NY

10022

(City)

(State)

(Zip Code)

PERSON TO CONTACT WITH REGARD TO THIS FILING

Paul Vitale

(646) 776-7769

paul.vitale@santander.us

(Name)

(Area Code - Telephone Number)

(Email Address)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose reports are contained in this filing\*

PricewaterhouseCoopers LLP

(Name - if individual, state last, first, and middle name)

300 Madison Avenue

New York

NY

10017

(Address)

(City)

(State)

(Zip Code)

October 20, 2003

0238

(Date of Registration with PCAOB)(if applicable)

(PCAOB Registration Number, if applicable)

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\* Claims for exemption from the requirement that the annual reports be covered by the reports of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis of the exemption. See 17 CFR 240.17a-5(e)(1)(ii), if applicable.

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**Santander US Capital Markets LLC and Subsidiary**

437 Madison Avenue, New York, NY 10022 Telephone: (212) 350-3950



OATH OR AFFIRMATION

I, Michael Santangelo, swear (or affirm) that, to the best of our knowledge and belief, the accompanying consolidated statement of financial condition and supplemental schedules pertaining to Santander US Capital Markets LLC, (the "Company") as of and for the year ended December 31, 2023, are true and correct. We further swear (or affirm) that based upon information available to us, neither the Company nor any principal officer or director has any proprietary interest in any account classified solely as that of a customer.

Jennifer M. Martin  
NOTARY PUBLIC, STATE OF NEW YORK  
Registration No. 01MA6344291  
Qualified in New York County  
Commission Expires June 27, 2024

Michael Santangelo  
Chief Financial Officer

  
Notary Public

This report contains (check all applicable boxes):

- (a) Facing Page
- (b) Consolidated Statement of Financial Condition
- (c) Consolidated Statement of Income
- (d) Consolidated Statement of Cash Flow
- (e) Consolidated Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital
- (f) Consolidated Statement of Changes in Liabilities Subordinated to Claims of Creditors
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3
- (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3
- (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation
- (l) An Oath or Affirmation
- (m) A copy of the SIPC Supplemental Report
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit
- (o) Schedule of Segregation Requirements and Funds in Segregation for Customers Trading on U.S. Commodity Exchanges Pursuant to Section 4d(2) under the Commodity Exchange Act
- (p) Statement of Secured Amounts and Funds Held in Separate Accounts for Foreign Futures and Foreign Options Customers Pursuant to Regulation 30.7 under the Commodity Exchange Act

# **Santander US Capital Markets LLC and Subsidiary**

## **Consolidated Statement of Financial Condition**

December 31, 2023

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### **Santander US Capital Markets LLC and Subsidiary**

437 Madison Avenue, New York, NY 10022 Telephone: (212) 350-3950



## **Report of Independent Registered Public Accounting Firm**

To the Board of Directors and Member of Santander US Capital Markets LLC and Subsidiary

### ***Opinion on the Financial Statement – Statement of Financial Condition***

We have audited the accompanying consolidated statement of financial condition of Santander US Capital Markets LLC and its subsidiary (the “Company”) as of December 31, 2023, including the related notes (collectively referred to as the “consolidated financial statement”). In our opinion, the consolidated financial statement presents fairly, in all material respects, the financial position of the Company as of December 31, 2023 in conformity with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

The consolidated financial statement is the responsibility of the Company’s management. Our responsibility is to express an opinion on the Company’s consolidated financial statement based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit of this consolidated financial statement in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statement is free of material misstatement, whether due to error or fraud.

Our audit included performing procedures to assess the risks of material misstatement of the consolidated financial statement, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statement. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statement. We believe that our audit provides a reasonable basis for our opinion.



### ***Supplemental Information***

The accompanying Computation of Net Capital Pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934 and Regulation 1.17 Under the Commodities Exchange Act, Statement of Segregation Requirements and Funds in Segregation for Customers Trading on U.S. Commodity Exchanges Pursuant to Section 4d(2) under the Commodity Exchange Act, and Statement of Secured Amounts and Funds Held in Separate Accounts for Foreign Futures and Foreign Options Customers Pursuant to Regulation 30.7 under the Commodity Exchange Act as of December 31, 2023 (collectively, the “supplemental information”) has been subjected to audit procedures performed in conjunction with the audit of the Company’s consolidated financial statements. The supplemental information is the responsibility of the Company’s management. Our audit procedures included determining whether the supplemental information reconciles to the consolidated financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 17a-5 under the Securities Exchange Act of 1934 and Regulation 1.10 under the Commodity Exchange Act. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

*PricewaterhouseCoopers LLP*

February 29, 2024

We have served as the Company's auditor since 2016.

# Santander US Capital Markets LLC and Subsidiary

## Consolidated Statement of Financial Condition As of December 31, 2023

### Assets

Cash	\$	372,797,122
Cash segregated under federal and other regulations		342,886,473
Securities borrowed		1,621,404,869
Securities purchased under resale agreements		8,617,309,197
Deposits with and receivables from clearing organizations and clearing broker		2,439,116,037
Receivables from broker-dealers, financial institutions and clearing organizations		160,995,710
Receivables from customers		17,079,299
Receivables from affiliates		20,652,179
Financial instruments owned, at fair value (including securities pledged of \$7,414,421,320)		7,989,583,069
Accrued interest receivable		37,968,642
Fixed assets and leasehold improvements, net		23,831,658
Goodwill and intangibles, net		193,582,082
Other assets		91,549,074
Total Assets	\$	<u>21,928,755,411</u>

### Liabilities and Member's Equity

#### Liabilities

Loan payable	\$	50,000,000
Securities loaned		24,570
Securities sold under repurchase agreements		15,098,010,501
Payables to broker-dealers, financial institutions and clearing organizations		105,235,188
Securities sold not yet purchased, at fair value		2,823,701,941
Payables to customers		2,483,110,569
Payables to affiliates		250,931
Accrued interest payable		17,515,859
Accrued expenses and other liabilities		212,297,283
Total Liabilities		<u>20,790,146,842</u>

#### Member's Equity

Member's Equity		<u>1,138,608,569</u>
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<b>Total Liabilities and Member's Equity</b>	\$	<u><u>21,928,755,411</u></u>
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See accompanying notes to consolidated statement of financial condition.

# **Santander US Capital Markets LLC and Subsidiary**

## Notes to consolidated statement of financial condition As of December 31, 2023

### **1. ORGANIZATION AND NATURE OF BUSINESS**

Santander US Capital Markets LLC (formerly Amherst Pierpont Securities LLC), a limited liability company organized in Delaware, is wholly owned by Santander Capital Holdings LLC (formerly Pierpont Capital Holdings LLC), which in turn is wholly owned by Santander Holdings USA, Inc. (“SHUSA”). SHUSA is wholly owned by Banco Santander, S.A., a Spanish banking corporation (the “Ultimate Parent”).

On April 11, 2022, SHUSA acquired Pierpont Capital Holdings LLC (“PCHL”), the parent company of Amherst Pierpont Securities LLC (“APS”), a leading institutional fixed-income broker dealer. In February 2023, Santander Investment Securities Inc. (“SIS”) merged with and into APS, and APS was renamed Santander US Capital Markets LLC (“SanCap”). Also in February 2023, PCHL was renamed Santander Capital Holdings LLC (“SCH”) (the “Parent”).

SanCap is a registered broker-dealer with the Securities and Exchange Commission (“SEC”) and a member of the Financial Industry Regulatory Authority, Inc. (“FINRA”). SanCap is also registered with the Commodity Futures Trading Commission (“CFTC”) as a Futures Commission Merchant (“FCM”) and is a member of the National Futures Association (“NFA”), the New York Stock Exchange LLC (“NYSE”) and NYSE MKT LLC (“NYSE MKT”).

SanCap is a clearing member of the Chicago Mercantile Exchange Inc. (“CME”), Chicago Board of Trade, Inc. (“CBOT”), New York Mercantile Exchange, Inc. (“NYMEX”), Commodity Exchange, Inc. (“COMEX”) and Intercontinental Exchange (“ICE”). SanCap clears and executes futures transactions for a customer, the Ultimate Parent, in the various U.S. futures and commodities exchanges on an omnibus basis. As a clearing member of the CME, SanCap clears interest rate swap (“IRS”) transactions for its affiliates.

SanCap is a clearing member of the Options Clearing Corporation (“OCC”) for equity and index contracts. SanCap clears transactions on behalf an affiliate customer.

SanCap was designated as a Primary Dealer by the Federal Reserve Bank of New York (“FRBNY”) effective May 6, 2019. As a Primary Dealer, SanCap serves as a direct trading counterparty to the FRBNY.

SanCap clears the majority of its business on a delivery versus payment (“DVP”) and receive versus payment (“RVP”) basis.

SanCap’s business activities include investment banking, institutional sales and trading. SanCap self-clears the majority of its fixed income business. SanCap clears its U.S. equity securities transactions through a third-party broker-dealer (the “Clearing Broker”) on a fully disclosed basis. International equity securities transactions are cleared through affiliates and other third parties.

The accompanying consolidated statement of financial condition refer to SanCap and its subsidiary, Freedom Depository LLC, (“FDLLC”), together as (the “Company”). FDLLC, a limited liability

# **Santander US Capital Markets LLC and Subsidiary**

## **Notes to consolidated statement of financial condition As of December 31, 2023**

company, was organized with the sole purpose of facilitating securitizations through the issuance and sale of securities.

### **2. SIGNIFICANT ACCOUNTING POLICIES**

#### **Basis of Presentation**

The Company's consolidated statement of financial condition includes the accounts of SanCap and its subsidiary. All material intercompany balances have been eliminated. The Company's consolidated statement of financial condition is presented in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP").

#### **Use of Estimates**

The preparation of consolidated statement of financial condition requires management to make estimates and assumptions that affect the amounts reported in the consolidated statement of financial condition, accompanying notes and supplemental information. Actual results could differ from those estimates and could have a material impact on the consolidated statement of financial condition, accompanying notes and supplemental information.

#### **Cash and Cash Equivalents**

Cash and cash equivalents include cash and amounts due from depository institutions, and interest-bearing deposits in other banks. Cash and cash equivalents have original maturities of three months or less and, accordingly, the carrying amount of these instruments is deemed to be a reasonable estimate of fair value.

#### **Cash Segregated under Federal and Other Regulations**

In accordance with Rule 15c3-3 of the Securities Exchange Act of 1934 (Rule 15c3-3) and segregation rules of the CFTC, the Company is obligated to segregate cash for the exclusive benefit of its customers (see Note 3).

#### **Collateralized Agreements**

Transactions involving borrowed securities, securities loaned, securities purchased under resale agreements ("resale agreements") or securities sold under agreements to repurchase ("repurchase agreements") are accounted for as collateralized agreements or financings. The Company has elected the fair value option for certain resale agreements and repurchase agreements. Resale and repurchase agreements which are part of a specific trading strategy and hedged by securities and derivatives are reported using the fair value option (see Note 4). Securities borrowed and securities loaned are recorded at the amount of cash collateral deposited or received. It is the policy of the Company to obtain possession of collateral with a fair value equal to or in excess of the principal amount loaned under resale agreements. Collateral is valued daily, and the Company may require counterparties to deposit additional collateral or return collateral pledged when appropriate. Interest on such contracts is accrued and is

# **Santander US Capital Markets LLC and Subsidiary**

## **Notes to consolidated statement of financial condition As of December 31, 2023**

included in the consolidated statement of financial condition in receivables from and payables to broker-dealers and clearing organizations.

### **Deposits with and Receivables from Clearing Organizations and Clearing Broker and Receivables from Broker-Dealers, Financial Institutions and Clearing Organizations**

Deposits with and receivables from clearing organizations and clearing broker and receivables from broker-dealers, financial institutions and clearing organizations mainly include cash and U.S. treasuries deposited as margin as required by clearing organizations related to the Company's futures business. The deposits include cash of \$2,438,834,379 to satisfy the Company's margin and guaranty deposit requirements as a clearing member of such organizations and a cash deposit of \$281,658 at the Clearing Broker.

The Company's receivables from broker-dealers and clearing organizations include amounts receivable from unsettled trades, including amounts related to futures and options on futures contracts executed on behalf of customers, amounts receivable for securities failed to deliver, accrued interest receivables on resale agreements and cash deposits. A portion of the Company's trades and contracts are cleared through a clearing organization and settled daily between the clearing organization and the Company. Because of this daily settlement, the amount of unsettled credit exposures is limited to the amount owed the Company for a very short period of time. The Company continually reviews the credit quality of its counterparties.

### **Receivables from and Payables to Customers**

Customer securities transactions are recorded on a trade date basis. Receivables from and payables to customers include amounts due on cash and delivery versus payment and receipt versus payment (DVP/RVP) securities transactions, and cash deposits received from the futures customer to cover margin calls from commodity clearing organizations, and net unrealized gains and losses not yet remitted. Payables to customers are primarily cash deposits received related to the Company's commodities and futures business.

### **Financial Instruments Owned and Securities Sold, Not Yet Purchased, at Fair Value**

The sales and trading of financial instruments are recorded on the trade date. Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are reported net in the consolidated statement of financial condition. Financial instruments owned and securities sold, not yet purchased, are carried at fair value. The Company offsets long and short positions for a particular security recorded at fair value when the long and short positions have identical Committee on Uniform Security Identification Procedures numbers ("CUSIPs").

### **Fair Value Measurements**

A portion of the Company's assets and liabilities are carried at fair value with changes in fair value recognized in earnings. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurement establishes a fair value hierarchy that prioritizes the inputs of valuation techniques

# Santander US Capital Markets LLC and Subsidiary

## Notes to consolidated statement of financial condition As of December 31, 2023

used to measure fair value. These three levels of the fair value hierarchy are defined as follows, with Level 1 representing the most transparent inputs and Level 3 representing the least transparent inputs:

*Level 1* – Unadjusted quoted prices in active markets for identical unrestricted assets or liabilities, accessible by the Company at the measurement date.

*Level 2* – Quoted prices in markets that are not active or adjusted quoted prices in markets that are active, for which all significant inputs are observable, either directly or indirectly. The inputs are based on quoted market prices, broker or dealer quotations, or alternate pricing sources with reasonable level of price transparency.

*Level 3* – Unobservable inputs that are significant to the fair value of financial assets or liabilities, which usually are based on the Company's own assumptions about the estimates used by other market participants in valuing similar financial instruments.

The availability of observable inputs can vary from security to security and is affected by a wide variety of factors, including for example, the type of security, the liquidity of markets, and other characteristics particular to the security.

The fair values of certain financial instruments including cash, securities borrowed and loaned, receivables from and deposits with clearing organizations and broker-dealers, security deposits, receivable from and payable to customers, accrued interest receivable and payable, payables to broker-dealers, and accrued payables are considered to approximate their respective carrying values due to their liquidity and short-term nature.

### **Determination of Fair Value**

The following is a description of the Company's valuation methodologies for assets and liabilities measured at fair value.

#### *U.S. Government and Federal Agency Securities*

U.S. Treasury Securities: U.S. Treasury securities are measured based on quoted market prices and are categorized within Level 1 of the fair value hierarchy.

U.S. Agency Issued Debt Securities: Callable and non-callable U.S. agency issued debt securities are measured primarily based on observed market price quotations and are generally categorized within Level 2 of the fair value hierarchy.

#### *Mortgage-Backed Securities*

Agency and Non-agency mortgage-backed securities: U. S. Agency and Non-agency mortgage-backed securities include mortgage pass-through securities (fixed and adjustable rate), collateralized mortgage obligations and interest-only and principal-only securities and are generally measured based on observed market price quotations and categorized within Level 2 of the fair value hierarchy. In some instances,

# **Santander US Capital Markets LLC and Subsidiary**

## **Notes to consolidated statement of financial condition As of December 31, 2023**

non-agency mortgage-backed securities are measured using inputs to a valuation methodology that include quoted prices for similar assets or liabilities in active markets or inputs that are observable for the asset or liability either directly or indirectly for substantially the full term of the financial instrument. These securities are categorized within Level 2 of the fair value hierarchy. In addition, certain less liquid securities with unobservable prices and valuation inputs are classified as Level 3.

### *Corporate Debt Securities and Foreign Sovereign Debt*

Corporate bonds and foreign sovereign debt are measured primarily based on observed market price quotations including broker quotations, and where available, prices observed for recently executed market transactions. Corporate bonds measured using these valuation methods are categorized within Level 2 of the fair value hierarchy. In addition, certain less liquid securities with trade restrictions or unobservable prices and valuation inputs are classified as Level 3.

### *Equity Securities*

Equity securities are measured based on quoted market prices and categorized within Level 1 of the fair value hierarchy.

### *Resale and Repurchase Agreements*

To estimate the fair value of resale and repurchase agreements, cash flows are first evaluated taking into consideration the value and relative availability of the underlying collateral which are then discounted using the appropriate market rates for the applicable maturity. As the inputs into the valuation are primarily based upon readily observable pricing information, such resale and repurchase agreements are classified within Level 2 of the fair valuation hierarchy.

### *Exchange Traded Futures and Options*

Where quoted prices for identical instruments are available in an active market, instruments are classified in Level 1 of the fair valuation hierarchy. Level 1 instruments include exchange traded futures and options, for which there are quoted prices in active markets.

### **Fixed Assets and Leasehold Improvements**

Fixed assets are carried at cost, net of accumulated depreciation. Depreciation for furniture, fixtures, computer equipment and amortization for leasehold improvements and capitalized software commence on the date placed into service. Furniture, fixtures and computer equipment is depreciated on a straight-line basis using estimated useful lives which ranges from three to five years. Leasehold improvements are depreciated on a straight-line basis over the lesser of the estimated useful life of the asset or the remaining term of the related lease. Capitalized software costs are amortized based on straight-line basis over the estimated economic life, generally three years.

### **Goodwill and Intangibles**

# **Santander US Capital Markets LLC and Subsidiary**

## **Notes to consolidated statement of financial condition As of December 31, 2023**

Goodwill relates to the acquisition of PCHL by SHUSA and represents the excess of the purchase price over the fair value of net tangible assets and identifiable intangible assets. The goodwill and intangible assets were pushed down to the Company by the Parent upon the merger of the APS and SIS on February 3, 2023. The Company evaluates goodwill for impairment on an annual basis as of October 1 and in interim periods when events or changes indicate the carrying value may not be recoverable. The Company has the option of performing a qualitative assessment of goodwill for its sole reporting unit to determine whether it is more likely than not that the fair value is less than the carrying value of a reporting unit. If it is more likely than not that the fair value exceeds the carrying value of the reporting unit, then no further testing is necessary; otherwise, the Company must perform a quantitative assessment of goodwill. The Company may elect to bypass the qualitative assessment and proceed directly to performing a quantitative assessment.

The Company currently does not have any intangible assets with indefinite lives other than goodwill. The Company evaluates intangible assets with finite lives for impairment on an annual basis or when events or changes indicate the carrying value may not be recoverable. The Company also evaluates the remaining useful lives of intangible assets with finite lives each reporting period to determine whether events and circumstances warrant a revision to the remaining period of amortization.

For additional information on goodwill and other intangibles, see Note 9.

### **Leases**

For leases with an original term longer than one year, lease liabilities are initially recognized on the lease commencement date based on the present value of the future minimum lease payments over the lease term. A corresponding right-of-use (“ROU”) asset is initially recognized equal to the lease liability adjusted for any lease prepayments, initial direct costs and lease incentives. The ROU assets are included in other assets and the lease liabilities are included in accrued expenses and other liabilities in the consolidated statement of financial condition.

The discount rates used in determining the present value of leases represent the Company’s collateralized borrowing rate considering each lease’s term and currency for payment. Some of the leases may include options to extend or terminate the lease, but the Company does not include the option period as part of the lease term unless it is reasonably certain that the Company will exercise that option.

### **Other Assets and Other Liabilities**

The Company periodically evaluates the carrying value of other assets to determine if events or circumstances exist indicating that other assets may be impaired. Other assets include the Company’s underwriting and syndicate fee receivables, ownership interests in ICE which consist of shares purchased as membership and a seat on that exchange, and prepaid expenses. The shares and the seat are reflected at cost, or if an other-than temporary impairment in value has occurred, at a value that reflects management’s estimate of the impairment, in the consolidated statement of financial condition.

# Santander US Capital Markets LLC and Subsidiary

## Notes to consolidated statement of financial condition As of December 31, 2023

Underwriting and syndicate fee receivables resulting from capital markets activities are \$27,807,546. Underwriting and syndicate fee receivables are measured at amortized cost basis less expected credit losses. At December 31, 2023, there were no allowances for losses related to these receivables.

Other liabilities include accrued compensation, other accrued expenses, lease liabilities and cash collateral received from counterparties.

### Foreign Currency

Assets and liabilities denominated in foreign currencies are remeasured into US dollar equivalents at spot foreign exchange rates prevailing as of the date of the consolidated statement of financial condition, while revenue and expense accounts are remeasured at the actual foreign exchange rate as of the date that the transaction occurred. Gains and losses resulting from foreign currency transactions are included in principal transactions in the consolidated statement of income.

### Merger of Entities under Common Control

The merger of SIS into APS was accounted for as of the beginning of the year, effectively as of January 1, 2023 as they are entities under common control.

### Recent Accounting Pronouncements

Since January 1, 2023, the Company has not adopted any new accounting standards that had a material impact on the Company's consolidated statement of financial condition or consolidated statement of income.

## 3. CASH SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS

At December 31, 2023, cash of \$50,000,000 has been segregated on behalf of customers pursuant to the reserve formula requirements of Rule 15c3-3. In addition, cash of \$292,886,473 has been segregated pursuant to Regulation 1.20 under the Commodity Exchange Act.

## 4. FAIR VALUE MEASUREMENTS

The following table presents information about the Company's financial assets and liabilities measured at fair value on a recurring basis as of December 31, 2023:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
<b>Financial assets:</b>				
U.S. Treasuries	\$ 1,637,905,367	\$ -	\$ -	\$ 1,637,905,367
U.S. Government agency debt	-	186,426,547	-	186,426,547
Mortgage-backed securities - US agency	-	5,514,881,814	-	5,514,881,814
Mortgage-backed securities - Non-agency	-	70,609,362	436,803	71,046,165
Corporate debt securities	-	416,319,652	297,039	416,616,691

## Santander US Capital Markets LLC and Subsidiary

### Notes to consolidated statement of financial condition As of December 31, 2023

Foreign sovereign debt	-	-	201,919	201,919
Other debt securities	-	121,937,609	-	121,937,609
Equity securities	3,107	-	-	3,107
Exchange traded options	4,806,877	-	-	4,806,877
Cleared derivatives	-	1,125,746	-	1,125,746
Forward settling securities trades	-	34,631,227	-	34,631,227
<b>Total financial assets</b>	<b>\$ 1,642,715,351</b>	<b>\$ 6,345,931,957</b>	<b>\$ 935,761</b>	<b>\$ 7,989,583,069</b>
Resale agreements	\$ -	\$ 2,112,291,713	\$ -	\$ 2,112,291,713
Other assets				
Money market funds	\$ 8,180	\$ -	\$ -	\$ 8,180
Mutual funds	1,210,911	-	-	1,210,911
<b>Total other assets</b>	<b>\$ 1,219,091</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,219,091</b>
<b>Financial liabilities:</b>				
U.S. Treasuries	\$ 2,371,822,624	\$ -	\$ -	\$ 2,371,822,624
U.S. Government agency debt	-	77,524,771	-	77,524,771
Mortgage-backed securities - US agency	-	3,812,002	-	3,812,002
Corporate debt securities	-	245,955,929	95,000	246,050,929
Foreign sovereign debt	-	-	289,332	289,332
Exchange traded options	5,914,065	-	-	5,914,065
Forward settling securities trades	-	118,288,218	-	118,288,218
<b>Total financial liabilities</b>	<b>\$ 2,377,736,689</b>	<b>\$ 445,580,920</b>	<b>\$ 384,332</b>	<b>\$ 2,823,701,941</b>
Repurchase agreements	\$ -	\$ 595,414,186	\$ -	\$ 595,414,186

The Company assesses its financial instruments on a periodic basis to determine the appropriate classifications within the fair value hierarchy and any transfers of financial instruments among levels are considered to be effective as of the end of the reporting period.

There are no assets or liabilities measured at fair value on a non-recurring basis at December 31, 2023.

US GAAP requires disclosure of the estimated fair value of certain financial instruments and the methods and significant assumptions used to estimate their fair values. Certain financial instruments that are not carried at fair value on the balance sheet are carried at amounts that approximate fair value due to their short-term nature and generally negligible credit risk. These instruments include cash, receivables from broker-dealers and financial institutions, receivables from customers, receivable from affiliates, other

# Santander US Capital Markets LLC and Subsidiary

## Notes to consolidated statement of financial condition As of December 31, 2023

assets, payables to broker-dealers and financial institutions, payables to customers, and accrued expenses and other liabilities.

### **Fair Value Option for Resale and Repurchase Agreements**

FASB ASC 825, Financial Instruments, provides an option that allows entities to elect fair value as the initial and subsequent measurement attribute for certain financial assets and liabilities. Changes in fair value are recognized in earnings as they occur for those assets and liabilities for which the election is made. The election is made on an instrument-by-instrument basis at the initial recognition of an asset or liability or upon an event that gives rise to a new basis of accounting for that instrument. Certain resale and repurchase agreements that are part of a specific trading strategy and hedged by securities and derivatives are reported using the fair value option. At December 31, 2023, resale agreements totaled \$8,617,309,197, of which \$2,112,291,713 was treated under the fair value option and repurchase agreements totaled \$15,098,010,501 of which \$595,414,186 was treated under the fair value option.

## **5. DERIVATIVES ACTIVITIES**

Derivatives contracts are financial instruments whose value is based upon the value of the underlying asset prices, indices, reference rates or any combination of these factors. The Company uses exchange-traded options and futures, credit default swaps, and forward settling securities trades as part of its trading business, as well as to actively manage risk exposures that arise from its trading in cash instruments. Unrealized gains and losses on these derivative contracts are recognized currently in the consolidated statement of income as principal transactions. The Company does not apply hedge accounting as defined in FASB ASC 815 because all financial instruments are recorded at fair value with changes in fair values reflected in net income.

**Futures and Forwards.** Contracts that commit counterparties to purchase or sell financial instruments, commodities or currencies in the future.

**Swaps.** Contracts that require counterparties to exchange cash flows such as currency or interest payment streams. The amounts exchanged are based on the specific terms of the contract with reference to specified rates, financial instruments, commodities, currencies or indices.

**Options.** Contracts in which the option purchaser has the right, but not the obligation, to purchase from or sell to the option writer financial instruments, commodities or currencies within a defined time period for a specified price.

**Forward Settling Securities and Repo Trades.** The Company's activities in forward settling trades include transactions in securities that are to be announced ("TBAs") and transactions in which the settlement date is a date beyond the time generally established by regulations or conventions in the market place or exchange in which the transaction is executed. These financial instruments expose the Company to varying degrees of market and credit risk.

The Company records its derivative trading activities at fair value. Derivative assets and liabilities related to exchange traded options and forward trades are presented net, when the right of offset exists, and are

## Santander US Capital Markets LLC and Subsidiary

### Notes to consolidated statement of financial condition As of December 31, 2023

included in “Financial instruments owned, at fair value” and “Securities sold, not yet purchased, at fair value,” respectively in the consolidated statement of financial condition. Derivative assets and liabilities related to futures and credit default swaps are the result of margin placed with brokers and are included in Receivable from broker dealers and clearing organizations in the consolidated statement of financial condition. Exchange traded options are considered Level 1 in the valuation hierarchy and forward trades, futures and credit default swaps are considered Level 2 in the valuation hierarchy.

	December 31, 2023		
	Notional value	Asset derivatives	Liability derivatives
Exchange traded futures and credit default swaps	\$ 1,879,187,500	\$ 42,424	\$ 20,624,030
Exchange traded options and interest rate swaps	2,578,100,000	5,932,623	5,914,065
Forward settling securities trades	21,858,320,585	34,615,532	97,664,187
Forward settling repos and resales	24,540,162,779	-	-
	\$ 50,855,770,864	\$ 40,590,579	\$ 124,202,282

#### 6. RECEIVABLES FROM AND PAYABLES TO BROKER-DEALERS, FINANCIAL INSTITUTIONS AND CLEARING ORGANIZATIONS

Receivables from and payables to broker-dealers, financial institutions and clearing organizations consisted of the following at December 31, 2023:

	Receivables	Payables
Receivables/payables related to pending trades, net	\$ 12,899,248	\$ -
Receivables from/payables to broker-dealers	41,472	6,135,355
Commodities and clearing brokers	52,549,129	17,129,394
Securities failed to deliver/receive	28,934,795	49,328,862
Accrued interest	66,571,066	32,641,577
	\$ 160,995,710	\$ 105,235,188

The Company self-clears the majority of its fixed income business. The Company clears U.S. equity securities transactions through the Clearing Broker and international securities transactions through foreign affiliates and broker-dealers. Receivables from brokers, dealers, financial institutions, and clearing organizations represent affiliate and non-affiliate balances.

Securities failed to deliver and receive represent the contract value of securities that have not been delivered or received by the Company on settlement date.

Pending trades relate to purchases and sales of securities that have not reached their contractually scheduled settlement date.

# Santander US Capital Markets LLC and Subsidiary

## Notes to consolidated statement of financial condition As of December 31, 2023

### 7. RECEIVABLES FROM AND PAYABLES TO CUSTOMERS

At December 31, 2023, receivables from customers includes securities trades that have reached contractual settlement of \$7,697,907, cash collateral related to off-balance sheet transaction of \$361,000 and other receivables of \$9,020,392.

At December 31, 2023, payables to customers includes credit balances related to securities trades which have reached the contractual settlement date of \$50,385,808, excess cash collateral received related to off-balance sheet transactions of \$1,860,069, and other payables of \$2,430,864,692.

### 8. COLLATERALIZED AGREEMENTS

The Company has pledged \$7,414,421,320 of its financial instruments owned to counterparties that have the right to repledge these securities. The Company has no financial instruments pledged to counterparties that do not have the right to repledge the securities.

The Company has the right to sell or repledge all of the securities it has received under securities borrowed and securities resale agreements. These repledged securities have been used in the normal course of business.

At December 31, 2023, the Company has securities borrowed, resale agreements, securities loaned and repurchase agreements as follows:

	<u>Securities borrowed</u>	<u>Resale agreements</u>
Gross balance	\$ 1,612,404,869	\$ 41,237,731,223
Fair value of collateral received	\$ 1,573,141,901	\$ 41,709,252,017

	<u>Securities loaned</u>	<u>Repurchase agreements</u>
Gross balance	\$ 24,570	\$ 47,718,432,527
Fair value of collateral pledged	\$ 23,964	\$ 47,973,270,097

The Company's counterparties to its repurchase agreements have the right by contract to sell or re-pledge the Company's pledged securities. At December 31, 2023, the Company had off-balance sheet forward commitments to enter into resale and repurchase agreements in the amounts of \$9,083,446,759 and \$15,456,716,020, respectively.

## Santander US Capital Markets LLC and Subsidiary

### Notes to consolidated statement of financial condition As of December 31, 2023

The Company has had no transfers accounted for as sales in transactions that are economically similar to repurchase agreements during the year ended December 31, 2023. The Company has no repurchase to maturity transactions as of December 31, 2023.

The following table summarizes, by tenor and underlying collateral, repurchase agreements and securities loaned transactions accounted for as secured borrowings as of December 31, 2023:

	<b>December 31, 2023</b>				<b>Total</b>
	<b>Remaining contractual maturity of the agreements</b>				
<b>Repurchase agreements</b>	Overnight and continuous	Up to 30 days	31 - 90 days	Greater than 90 days	
U.S. Treasury securities	\$ 17,261,115,840	\$ 4,707,955,610	\$ 6,197,969,124	\$ 1,084,937,500	\$ 29,251,978,074
Mortgage-backed securities	5,382,545,558	2,670,878,072	6,924,147,895	2,550,000,000	17,527,571,525
Other	274,118,520	68,651,018	596,113,390	-	938,882,928
<b>Total repurchase agreements</b>	<u>\$ 22,917,779,918</u>	<u>\$ 7,447,484,700</u>	<u>\$ 13,718,230,409</u>	<u>\$ 3,634,937,500</u>	<u>\$ 47,718,432,527</u>
<b>Securities loaned</b>					
Other	24,570	-	-	-	24,570
<b>Total securities loaned</b>	\$ 24,570	\$ -	\$ -	\$ -	\$ 24,570
Gross amount of repurchase agreements and securities lending transactions accounted for as secured borrowings	<u>\$ 22,917,804,488</u>	<u>\$ 7,447,484,700</u>	<u>\$ 13,718,230,409</u>	<u>\$ 3,634,937,500</u>	<u>\$ 47,718,457,097</u>
Netting applied in accordance with applicable accounting guidance					<u>(32,620,422,026)</u>
Repurchase agreements and securities lending transactions reported in the consolidated statement of financial condition					<u>\$ 15,098,035,071</u>

### Offsetting of Collateralized Agreements

To manage exposure to credit risk associated with securities financing transactions, the Company may enter into master netting agreements and collateral arrangements with counterparties. Generally, transactions are executed under standard industry agreements, including, but not limited to, master securities lending agreements (securities lending transactions) and master repurchase agreements (repurchase transactions). A master agreement creates a single contract under which all transactions between two counterparties are executed allowing for trade aggregation and a single net payment obligation. Master agreements provide protection in bankruptcy in certain circumstances and, where legally enforceable, enable receivables and payables with the same counterparty to be settled or otherwise eliminated by applying amounts due against all or a portion of an amount due from the counterparty or a

## Santander US Capital Markets LLC and Subsidiary

### Notes to consolidated statement of financial condition As of December 31, 2023

third party. In addition, the Company enters into customized bilateral trading agreements and other customer agreements that provide for the netting of receivables and payables with a given counterparty as a single net obligation.

In the event of the counterparty's default, provisions of the master agreement permit acceleration and termination of all outstanding transactions covered by the agreement such that a single amount is owed by, or to, the non-defaulting party. In addition, any collateral posted can be applied to the net obligations, with any excess returned; and the collateralized party has a right to liquidate the collateral. Any residual claim after netting is treated along with other unsecured claims in bankruptcy court.

The following table summarizes collateralized transactions at December 31, 2023:

	Gross amount	Gross amounts offset in the consolidated statement of financial condition	Amount presented in the consolidated statement of financial condition	Amounts not offset in the consolidated statement of financial condition (a)		Net amount
				Financial instruments	Cash collateral received	
<u>Assets:</u>						
Derivatives	\$ 42,604,892	\$ (2,014,313)	\$ 40,590,579	\$ 40,590,579	\$ -	\$ -
Securities borrowed	1,621,404,869	-	1,621,404,869	1,573,141,452	-	48,263,416
Resale agreements	41,237,731,223	(32,620,422,026)	8,617,309,197	8,604,227,177	-	13,082,020
<u>Liabilities:</u>						
Derivatives	126,216,595	( 2,014,313)	124,202,282	124,202,282	-	-
Securities loaned	24,570	-	24,570	23,964	-	606
Repurchase agreements	47,718,432,527	(32,620,422,026)	15,098,010,501	15,020,982,879	-	77,027,622

(a) Under master netting agreements with our counterparties, the Company has the legal right of offset with a counterparty, which incorporates all of the counterparty's outstanding rights and obligations under the arrangement. These balances reflect additional credit risk mitigation that is available by counterparty in the event of a counterparty's default, but which are not netted in the consolidated statement of financial condition because other netting provisions of U.S. GAAP are not met.

## 9. GOODWILL AND OTHER INTANGIBLE ASSETS, NET

### Goodwill

Goodwill is evaluated for impairment on an annual basis as of October 1 and in interim periods when

## Santander US Capital Markets LLC and Subsidiary

### Notes to consolidated statement of financial condition As of December 31, 2023

events or changes indicate the carrying value may not be recoverable. The Company operates under a single reporting unit called Corporate and Investment Bank. At December 31, 2023, all of the \$170,504,316 of goodwill was allocated to this unit.

#### Other Intangible Assets

The following table summarizes the Company's other intangible assets as of December 31, 2023 with finite lives consisting of customer relationships and technology related assets:

	<b>Gross intangible asset</b>	<b>Accumulated amortization</b>	<b>Intangible assets, net</b>
Customer relationships	\$ 25,315,900	\$ (4,838,957)	\$ 20,476,943
IT intangibles	6,000,000	(3,399,177)	2,600,823
	\$ 31,315,900	\$ (8,238,134)	\$ 23,077,766

#### 10. FIXED ASSETS AND LEASHOLD IMPROVEMENTS, NET

Fixed assets and leasehold improvements, net consisted of the following at December 31, 2023:

	<b>Cost</b>	<b>Accumulated depreciation</b>	<b>Fixed assets and leasehold improvements, net</b>
Computer equipment and software	\$ 44,587,642	\$ 22,759,084	\$ 21,828,558
Leasehold improvements	15,605,502	13,711,327	1,894,175
Furniture and office equipment	1,281,929	1,173,004	108,925
	\$ 61,475,073	\$ 37,643,415	\$ 23,831,658

The Company leases office space under operating leases with maturity dates ranging from February 2023 to September 2028. Some of the leases may include an option to renew the lease, but the Company generally does not include optional periods as part of the lease term, unless it is reasonably certain that the Company will exercise the option(s). In addition to rent payments, the operating leases may also require payment for real estate taxes, insurance costs, common area maintenance, and utilities. These payments typically are not fixed. The Company accounts for these costs as variable payments and excludes them from the monthly fixed rent payment amounts included in the lease liability calculations.

The operating lease liability consists of the fixed rental payments discounted to present value using the Company's incremental borrowing rate (IBR) for each lease, as the rate implicit in the lease is generally not readily determinable.

## Santander US Capital Markets LLC and Subsidiary

### Notes to consolidated statement of financial condition As of December 31, 2023

The Company has elected to account for lease components and non-lease components associated with its leases (e.g., common area maintenance costs) as a single lease component for its real estate and equipment leases, as permitted by the lease accounting guidance. Additionally, the Company has also elected the short-term lease exemption, which exempts the Company from recognizing the right-of-use assets and lease liabilities for leases with terms of 12 months or less.

At December 31, 2023, the Company's right of use asset and lease liabilities are \$1,823,526 and \$1,938,179, respectively.

The following table summarizes the Company's weighted-average remaining lease term and the weighted-average discount rate as of December 31, 2023:

	<u>December 31, 2023</u>
Weighted-average remaining lease term	3.6 Years
Weighted-average discount rate	5.4%

The following table presents the maturity analysis of the Company's operating lease liabilities as of December 31,:

<u>Maturity of lease liabilities at December 31,</u>	
2024	\$ 775,028
2025	509,968
2026	308,689
2027	302,214
2028	204,361
Total lease payments	2,100,260
less: Imputed interest	(162,081)
Present value of lease liabilities	<u>\$ 1,938,179</u>

#### 11. OTHER ASSETS AND OTHER LIABILITIES

Other assets consisted of the following at December 31, 2023:

Underwriting and syndicate fee receivables	\$ 27,807,546
Prepaid expenses	32,716,521
Deferred shares upfront payment	5,477,383
Exchange memberships	1,246,108
Other	24,301,516
	<u>\$ 91,549,074</u>

# Santander US Capital Markets LLC and Subsidiary

## Notes to consolidated statement of financial condition As of December 31, 2023

Underwriting and syndicate fee receivables represent fee income receivables resulting from capital markets activities.

Deferred shares upfront payment represents payments made to the Ultimate Parent for shares of the Ultimate Parent to be distributed in the future under the deferred compensation plan (see Note 18).

Other liabilities consisted of the following at December 31, 2023:

Compensation payables	\$ 128,099,816
Accrued expenses	33,736,528
Service fees payables to affiliate	21,172,807
Syndicate fee payable	10,914,240
Other	16,435,713
	<u>\$ 210,359,104</u>

### 12. SUBORDINATED AND UNSUBORDINATED LOAN AGREEMENTS

Subordinated borrowings are subordinated to all existing and future claims of all non-subordinated creditors of the Company and constitute part of the Company's net capital under the Uniform Net Capital Rule 15c3-1 of the Securities Exchange Act of 1934 (Rule 15c3-1). Subordinated borrowings may be repaid only if, after giving effect to such repayment, the Company meets the net capital requirements.

The Company has a Revolving Note and Cash Subordination Agreement (Revised Subordinated Revolver on May 21, 2021) with SHUSA for up to \$750,000,000 bearing a floating rate with an expiration date of December 20, 2025. Borrowings under the Revised Subordinated Revolver bear interest at Overnight SOFR + 180 bps. The Company also pays a commitment fee of 50 bps on the undrawn balance.

During the year ended December 31, 2023, the Company borrowed under the Subordinated Revolver several times in the total of \$1,300,000,000 and subsequently repaid the entire amount. The average interest rate for the borrowings during the year ended December 31, 2023 was 6.77%. At December 31, 2023, commitment fee payable of \$322,917 was included in accrued expense and other liabilities in the consolidated statement of financial condition (see Note 16).

The Company has a liquidity line with the Parent to support the settlement of billing and delivery roles in underwriting transactions. The line is \$6,000,000,000 and the current rate of borrowing is Overnight SOFR + 215bps. The company also currently pays a commitment fee of 2 bps on the undrawn balance. During the year ended December 31, 2023, the Company borrowed under the liquidity line several times for a total of \$14,710,000,000 and subsequently repaid the entire amount. The average interest rate for the borrowings during the year ended December 31, 2023 was 5.84%. At December 31, 2023, commitment fee payable of \$106,667 was included in accrued expense and other liabilities in the consolidated statement of financial condition (see Note 10).

## **Santander US Capital Markets LLC and Subsidiary**

### Notes to consolidated statement of financial condition As of December 31, 2023

The Company has a committed unsecured operating line of credit with the Parent for general operating purposes. The line is \$150,000,000 and the current rate of borrowing is Overnight SOFR + 120bps. The company also currently pays a commitment fee of 75 bps on the undrawn balance. Loan payable of \$50,000,000 was borrowed from the Parent for operating purposes under this facility. The average interest rate for the borrowings during the year ended December 31, 2023 was 6.20%. At December 31, 2023, commitment fee payable of \$764,917 was included in accrued expense and other liabilities in the consolidated statement of financial condition (see Note 16).

#### **13. OFF-BALANCE-SHEET RISK AND CONCENTRATION OF CREDIT RISK**

In the normal course of business, the Company's activities involve execution of various securities and futures transactions as principal or agent. These activities may expose the Company to risk in the event counterparties are unable to fulfill their contractual obligations. The Company's counterparties include customers and certain related entities, generally U.S. institutional investors, and broker-dealers that are members of major regulated exchanges.

The Company records customer securities and futures transactions in conformity with the settlement cycle of the respective country, which is generally one to five business days after trade date. The Company is therefore exposed to off-balance-sheet risk of loss on unsettled transactions in the event customers and other counterparties are unable to fulfill their contractual obligations.

The Company seeks to control the risks associated with these activities by requiring the counterparty to maintain margin collateral in compliance with various regulatory and internal guidelines. The Company monitors required margin levels daily and, pursuant to such guidelines, requests counterparties to deposit additional collateral, or reduce securities or other positions when necessary.

At December 31, 2023, the Company maintained cash with major financial institutions, which at times, may exceed federally insured limits set by the Federal Deposit Insurance Corporation. The Company has not experienced any losses in such accounts and believes it is not subject to any credit risk on its cash.

# Santander US Capital Markets LLC and Subsidiary

## Notes to consolidated statement of financial condition As of December 31, 2023

### 14. COMMITMENTS, CONTINGENCIES AND GUARANTEES

#### Contingent Liabilities

The Company entered into employment contracts in which the Company agreed to make guaranteed payments totaling \$246,193,976 provided that the employees remained employed with the Company. These payments include cash and equity shares of the Ultimate Parent to be paid as follows:

<u>Year ended December 31,</u>	
2024	\$ 99,722,711
2025	62,110,649
2026	42,274,089
2027	19,455,479
2028	15,828,652
Thereafter	<u>6,802,396</u>
Total	<u>\$ 246,193,976</u>

#### Representation, Warranties and Contingencies

In the normal course of business, the Company may be named, from time to time, as a defendant in various legal actions, including arbitrations class actions and other litigation, arising in connection with its activities as a broker-dealer. The Company may also be involved, from time to time, in other reviews, investigations, and proceedings (formal and informal) by governmental and self-regulatory agencies regarding the Company's business.

The Company evaluates the outcome of each contingent matter as appropriate. A liability is established when the loss contingency is probable and the amount is estimable. In many proceedings, however, it is inherently difficult to predict the eventual outcome of the pending matters, the timing of the ultimate resolution of the matters, or the eventual loss, fines or penalties related to the matter.

The Company does not believe, based on current knowledge and after consultation with counsel, that the outcome of such pending matters will have a material adverse effect on the Company's consolidated statement of financial condition, liquidity or consolidated statement of income.

#### Guarantees

In the normal course of business, the Company provides guarantees to clearing houses and exchanges. These guarantees generally are required under the standard membership agreements, such that members are required to guarantee the performance of other members. To mitigate these performance risks, the exchanges and clearinghouses often require members to post collateral. The Company's liability under these arrangements is not quantifiable and could exceed the collateral amount posted. However, the potential for the Company to be required to make payments under such guarantees is deemed remote. Accordingly, no contingent liability was recorded in the consolidated statement of financial condition as of December 31, 2023.

# Santander US Capital Markets LLC and Subsidiary

## Notes to consolidated statement of financial condition As of December 31, 2023

### Other

The Company executes certain transactions primarily on an agency basis through its Clearing Broker. The Company maintains a collateral deposit at the Clearing Broker in the form of cash. In the event a customer fails to fulfill its obligation, the Company's Clearing Broker has the right to deduct any loss or expense incurred from the deposit account. At December 31, 2023, cash of \$281,658 was on deposit at the Clearing Broker and included in deposits with and receivables from clearing organizations and Clearing Broker in the consolidated statement of financial condition. The Company did not record any liabilities under this arrangement as of December 31, 2023.

### 15. RELATED-PARTY TRANSACTIONS

As of and for the year ended December 31, 2023, the related-party balances consisted of the following:

#### Assets:

Receivables from broker-dealers, financial institutions and clearing organizations	\$ 1,072,032
Receivables from affiliates	20,652,179
Other assets	13,576,178

#### Liabilities:

Loan payable	\$ 50,000,000
Payables to broker-dealers, financial institutions and clearing organizations	4,838,519
Securities sold under repurchase agreements	320,182,999
Payables to affiliates	250,931
Payables to customers	2,429,818,658
Accrued expenses and other liabilities	31,657,470

In the normal course of business, the Company enters into transactions with its affiliates. The Company executes and clears securities and futures and options transactions on behalf of its affiliates and earns commissions on such services performed. The Company also executes, clears and custodies certain of its securities transactions through various affiliates in Latin America and Europe. Pursuant to such arrangements the affiliates pay the Company for commissions and the Company pays the affiliates for clearance and execution services received. At December 31, 2023, commissions receivable from affiliates of \$9,864 and was included in receivables from affiliates in the consolidated statement of financial condition. Also included in accrued expenses and other liabilities was payable to affiliates for clearance and execution services in the amount of \$35,000 at December 31, 2023.

At December 31, 2023, the related receivables of \$7,980,172 were included in other assets in the consolidated statement of financial condition.

The Company earns revenues from investment and other services performed for certain affiliates under service level agreements. At December 31, 2023, receivables of \$1,419,081 was included in receivables from affiliates in the consolidated statement of financial condition.

# **Santander US Capital Markets LLC and Subsidiary**

## **Notes to consolidated statement of financial condition As of December 31, 2023**

The Company also pays for services such as management, administrative support services, systems and risk management received from its affiliates including the Parent and the Ultimate Parent under service agreements. At December 31, 2023, there was no payable balance that was included in accrued expenses and other liabilities. In addition, the Company also provides operational services to its New York affiliate, which also makes certain payments on behalf of the Company and the Company remits the payment later. Receivables from and payables to its New York affiliate arising from the above arrangements are settled net. At December 31, 2023, the net receivable from the New York affiliate of \$397,199 was included in receivables from affiliates in the consolidated statement of financial condition.

**Membership in Exchange** -The Ultimate Parent was approved under CME Rule 106.1, as an Affiliated Member Firm and owns the membership under this rule. The Company is a clearing member of the CME at no cost since the membership is owned by the Ultimate Parent and the business is performed exclusively for its benefit.

### **16. INCOME TAXES**

Under applicable federal and state laws, the taxable income or loss of a limited liability company is allocated to each member based upon its ownership interest. Each member's tax status, in turn, determines the appropriate income tax for its allocated share of taxable income or loss. SHUSA is currently the sole member of the Company. The Company's results will be included in SHUSA's consolidated income tax returns in the applicable U.S. federal, state and local jurisdictions. The tax returns are generally subject to examination by the respective jurisdictions for three years from the filing of a tax return .

### **17. DEFERRED COMPENSATION AND BENEFIT PLANS**

The Company is a participant, in conjunction with other affiliates, in a defined benefit pension plan and post-retirement benefit plan sponsored by Banco Santander S.A., New York Branch (the "Plan Sponsor"), covering substantially all employees. Benefits are based on years of service and the average compensation during the five highest paid consecutive calendar years. The funding policy is to contribute the annual pension costs accrued, but not less than the Employee Retirement Income Security Act of 1974 minimum and not more than the maximum amount deductible for tax purposes. Allocations of plan costs, assets, actuarial gains, and elements of plan performance between the affiliates have been determined by an actuary. Effective December 31, 2010, the defined benefit pension plan was frozen. As of December 31, 2023, the Company had no share of pension liability.

The Company also participates with other affiliates, in an employee deferred compensation plan sponsored by Santander Holdings USA, covering substantially all employees, which qualify under Section 401(k) of the Internal Revenue Code.

In 2010, the Ultimate Parent established and approved a deferred compensation plan that the Company participates in. In accordance with the plan, distributions (whether payable in cash or shares of Ultimate Parent common stock) will be made in three equal installments over a three year period, if the employee remains employed at the Company or an affiliate of Santander Group through the applicable payment date. Upon each award, the Company also makes upfront payment for the shares to be distributed in the

# **Santander US Capital Markets LLC and Subsidiary**

## Notes to consolidated statement of financial condition As of December 31, 2023

future of \$5,477,383 (see Note 11). At December 31, 2023, deferred compensation liability of \$7,590,052 was included in accrued compensation and benefits in the consolidated statement of financial condition.

### **18. VARIABLE INTEREST ENTITIES**

Variable interest entities (“VIEs”) are entities in which equity investors lack the characteristics of a controlling financial interest. VIEs are consolidated by the primary beneficiary. The primary beneficiary is the party who has both (1) the power to direct the activities of a variable interest entity that most significantly impact the entity’s economic performance and (2) an obligation to absorb losses of the entity or a right to receive benefits from the entity that could potentially be significant to the entity.

The Company determines whether it is the primary beneficiary of a VIE upon initial involvement with the VIE and reassess whether it is the primary beneficiary of a VIE on an ongoing basis. The determination of whether the Company is the primary beneficiary of a VIE is based upon the facts and circumstances for each VIE and requires significant judgment.

Considerations in determining the VIE’s most significant activities and whether the Company has the power to direct those activities include, but are not limited to, the VIE’s purpose and design and the risks passed through to investors, the voting interests of the VIE, management, service and/or other agreements of the VIE, involvement in the VIE’s initial design and the existence of explicit or implicit financial guarantees.

Variable interests in a VIE are assessed both individually and in aggregate to determine whether the Company has an obligation to absorb losses of or a right to receive benefits from the VIE that could potentially be significant to the VIE. The determination of whether the Company’s variable interest is significant to the VIE requires significant judgment. In determining the significance of the Company’s variable interest, management considers the terms, characteristics and size of the variable interests, the design and characteristics of the VIE, the Company’s involvement in the VIE and the Company’s market-making activities related to variable interests.

FDLLC was formed for the limited purpose of purchasing assets and otherwise consummating and carrying out securitization activity for the Company. In the Company’s securitization transactions, the Company transfers these assets to special purpose entities (“SPEs”) and act as the placement or structuring agent for the beneficial interests sold to investors by the SPE. A significant portion of the Company’s securitization transactions are securitization of assets issued or guaranteed by U.S. government agencies. These SPEs generally meet the criteria of variable interest entities; however, the Company generally does not consolidate the SPEs as the Company is not considered the primary beneficiary for these SPEs.

The Company accounts for its securitization transactions as sales, provided it has relinquished control over the transferred assets. Transferred assets are carried at fair value with unrealized gains and losses reflected in principal transaction revenues in the consolidated statement of income prior to the identification and isolation for securitization. The Company generally receives cash proceeds in connection with the transfer of assets to an SPE.

# **Santander US Capital Markets LLC and Subsidiary**

## **Notes to consolidated statement of financial condition As of December 31, 2023**

Management has concluded that it is not required to consolidate the VIE's related to securitized transactions as the Company and FDLLC do not retain any economic interest in the transferred assets or an obligation to absorb losses or the right to receive benefits from the entity through the securitizations.

### **19. REGULATORY CAPITAL REQUIREMENTS**

As a registered broker dealer, the Company is subject to SEC Rule 15c3-1, which requires the maintenance of minimum regulatory net capital. The Company utilizes the alternative method pursuant to Rule 15c3-1, which requires that the Company maintain minimum net capital equal to the greater of 2% of aggregate debit items arising from customer transactions, as defined, or \$1,000,000.

As an FCM, the Company is subject to minimum financial requirements pursuant to Regulation 1.17 under the Commodity Exchange Act, which requires the maintenance of regulatory capital equal to the greater of \$1,000,000, or 8% of the domestic and foreign domiciled customer and house risk maintenance margin performance bond requirements for all domestic and foreign futures and options on futures contracts, excluding the risk margin associated with naked long options positions.

As an OTC IRS clearing member, the Company is required to maintain a minimum capital with CME in the amount equal to the greater of the CFTC or SEC capital requirement, \$50,000,000, or 20% of aggregate performance bond requirements for all customer and house accounts containing CME-cleared IRS positions.

Also, 10% of excess collateral on resale agreements as defined in SEA Rule 15c3-1 are added to the above requirements.

As of December 31, 2023, the Company's net capital pursuant to CEA Regulation 1.17 capital requirement (FCM 8% margin) of \$164,050,255 resulted in a greater regulatory net capital requirement than the SEC requirement. As of December 31, 2023, the Company had regulatory net capital of \$603,762,495, which was \$438,167,981 in excess of the net capital requirement of \$165,594,514.

The firm is also subject to Rule 15c3-3 of the SEA. At December 31, 2023, SanCap computed the reserve requirement for customers and was required to segregate \$3,959,423 in the special reserve bank account for the exclusive benefit of customers. At December 31, 2023 the amount held on deposit in the special reserve bank account was \$50,000,000.

As an FCM, segregated assets on deposit to meet requirements pursuant to CEA Section 4d(2) at December 31, 2023 were \$2,268,166,475.

### **20. SUBSEQUENT EVENTS**

The Company has evaluated events and transactions through February 29, 2024, the date on which these consolidated statement of financial condition are available to be issued. The Company did not note any subsequent events requiring disclosures in or adjustment to the consolidated statement of financial condition.

## Santander US Capital Markets LLC and Subsidiary

Computation of Net Capital Pursuant to Rule 15c3-1 under the Securities Exchange Act of 1934 and  
Regulation 1.17 under the Commodities Exchange Act  
As of December 31, 2023

Member's equity	\$ 1,138,608,569
Non-allowable assets	
Receivable from broker-dealers and financial institutions	1,026,210
Receivable from affiliates	28,284,491
Securities owned not readily marketable	25,223,606
Goodwill and intangibles, net	193,582,082
Deferred tax assets	8,761,189
Fixed assets and leasehold improvements, net	22,008,416
Prepaid expenses and other	83,073,019
Total non-allowable assets	<u>361,959,013</u>
Futures related charges	26,773,575
Other deductions and charges	16,138,894
Net capital before haircuts on securities positions	<u>733,737,087</u>
Haircuts of securities	<u>129,974,592</u>
Net capital	603,762,495
Net capital requirement	<u>165,594,514</u>
Excess net capital	<u>\$ 438,167,981</u>

There were no material differences between the above computation of net capital and that reported by the Company in its unaudited amended FOCUS report as of December 31, 2023.

## Santander US Capital Markets LLC and Subsidiary

Statement of Segregation Requirements and Funds in Segregation for Customers Trading on U.S.  
Commodity Exchanges Pursuant to Section 4d(2) under the Commodity Exchange Act  
As of December 31, 2023

Segregation requirements	
Net ledger balance - cash	\$ 723,307,749
Net ledger balance - securities	562,983,993
Net unrealized profit in open futures contracts	891,037,244
Market value of open options contracts purchased	41,460,947
Market value of open options contracts sold	<u>(23,749,750)</u>
Amount required to be segregated	<u>2,195,040,183</u>
Funds in segregated accounts	
Deposits in segregated funds bank accounts - cash	292,886,473
Margin on deposits with clearing organizations - cash	1,371,567,080
Margin on deposits with clearing organizations – securities	562,983,993
Net settlements due from clearing organizations	23,017,732
Market value of open options contracts purchased	41,460,947
Market value of open options contracts sold	<u>(23,749,750)</u>
Total amount in segregation	<u>2,268,166,475</u>
Excess funds in segregation	<u>\$ 73,126,292</u>
Management target amount for excess funds in segregation	<u>\$ 70,000,000</u>
Excess funds in segregation over management target amount	<u>\$ 3,126,292</u>

There were no material differences between the above computation of segregation requirements and funds in segregation and that reported by the Company in its unaudited amended FOCUS report as of December 31, 2023.

## **Santander US Capital Markets LLC and Subsidiary**

Statement of Secured Amounts and Funds Held in Separate Accounts for Foreign Futures and Foreign  
Options Customers Pursuant to Regulation 30.7 under the Commodity Exchange Act

As of December 31, 2023

As the Company did not carry any foreign futures and foreign options customers' accounts at December 31, 2023 there were no requirements pursuant to Regulation 30.7 under the Commodity Exchange Act to hold funds in separate accounts.